

Open Job Position – SARL MHI Power Aero Algeria

General Manager / Sales Manager

About the Company

SARL MHI Power Aero Algeria is a joint venture, with shares owned by Mitsubishi Power Aero LLC and a private owner. Mitsubishi Power Aero LLC is a United States-based gas turbine generator engineering and manufacturing company, and the JV SARL has approximately 20 employees with an office located in Hydra. The JV was formed in 2014 to assist Mitsubishi Power Aero with gas turbine sales and service in Algeria and the surrounding region. The shareholders are seeking to hire a manager, with experience in the energy or O&G production business sector, to assist with equipment and aftermarket services business development to expand equipment and services sales and to lead a small local team as the General Manager.

This position will report to the shareholders and will be responsible for all duties of the General Manager and new business development in Algeria. New business development will include sales of new equipment, spare parts, overhaul and repair services, gas turbine plant improvements, and field services. While the majority of support is for customers in Algeria, the MHI Power Aero Algeria field service team is also supporting customers worldwide.

Minimum Requirements

- Algerian citizenship
- Professional references (English) should be offered when presenting CV for consideration
- Must provide detailed personal information for a complete background investigation
- Ability to communicate effectively with customers and shareholders
- Capacity to plan strategically, identify opportunities, summarize business cases, and recommend actions
- Track record of ethical business practices and adherence to organization standards
- Modern leadership experience
- Management style which embraces inclusiveness, respect, diversity, and teamwork
- Strong work ethic and friendly disposition
- Familiar and supportive of strict codes of conduct and ethical business practices

Required Skills

- Demonstrated leadership abilities
- Strong customer relationship skills
- Fluent English (spoken and written), Arabic and French speaking
- Strong communication and decision-making abilities
- Experience working with international companies and experience in the power generation and energy business

Education/Experience

- University education degree(s) earned in the United States or Europe
- Minimum of 15 years related experience

Additional Requirement

- Ability to travel internationally; up to 5% international, 20% local inside Algeria